

STARK & STARK AND COWAN, GUNTESKI & Co., P.A. PRESENT

SECURING YOUR FUTURE INCOME: WHAT YOU NEED TO DO TODAY TO INSURE A HEALTHY REVENUE STREAM FROM YOUR PRACTICE

Tuesday, January 30, 2007 from 6:30 - 9:00 PM
Sheraton Eatontown in the Ocean/Monmouth Room
6 Industrial Way East (Corner of Route 35 N), Eatontown, NJ 07724

You worked hard to build your practice and net worth. You now need to secure your future. A sound succession plan can preserve your revenue stream. A practice valuation will ensure that you receive the true value of your practice to fund your retirement, as well as your family's future. This seminar will review:

- How to structure your succession plan
- What you need to do 10, 5 and 1 year before retirement
- Restrictive Covenants: Are they as enforceable as you once thought? You may be surprised!
- How much is your practice really worth?
- Tax implications of selling or purchasing a medical practice
- Structuring a Compensation Plan in the Physicians Pre-Retirement Phase

OUR SPEAKERS ARE:

Allen M. Silk, J.D., LL.M., Shareholder and Chair of Stark & Stark's Business Law Department. He works with the tax and legal aspects of healthcare practices, as well as physicians. Mr. Silk has extensive experience with the initial structuring of practices, the succession planning of their physicians, and the ultimate transfer of business ownership to other parties.

Donald A. Cowan, CPA, IBA, CFP, Managing Director, founded Cowan, Guteski & Co., P.A. in November 1982. He a recognized expert in helping physicians and physician groups operate their practices more productively. Mr. Cowan is particularly qualified to address potential merger and acquisition issues, investment decisions, evaluation of business structures, preparation of business plans, as well as tax and financial planning strategies.

Deborah Mathis, CPA, CHBC, Principal, specializes in accounting for the healthcare practices, as well as individual and corporate tax preparation and business valuations. Consulting services include industry benchmarks and measurements; operational reviews, revenue enhancement, strategic planning, physician compensation formulas, and practice mergers and acquisitions.

To register call Michele Vicens by January 19, 2007 at 732-349-6880 ext. 149, e-mail mvincens@cowanguteski.com or fax this form to 732-349-1949. Directions to the Sheraton in Eatontown can be found on www.sheraton.com/eatontown. Dinner and cocktails will be served.

Name/Title: _____

Practice: _____

Address: _____

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